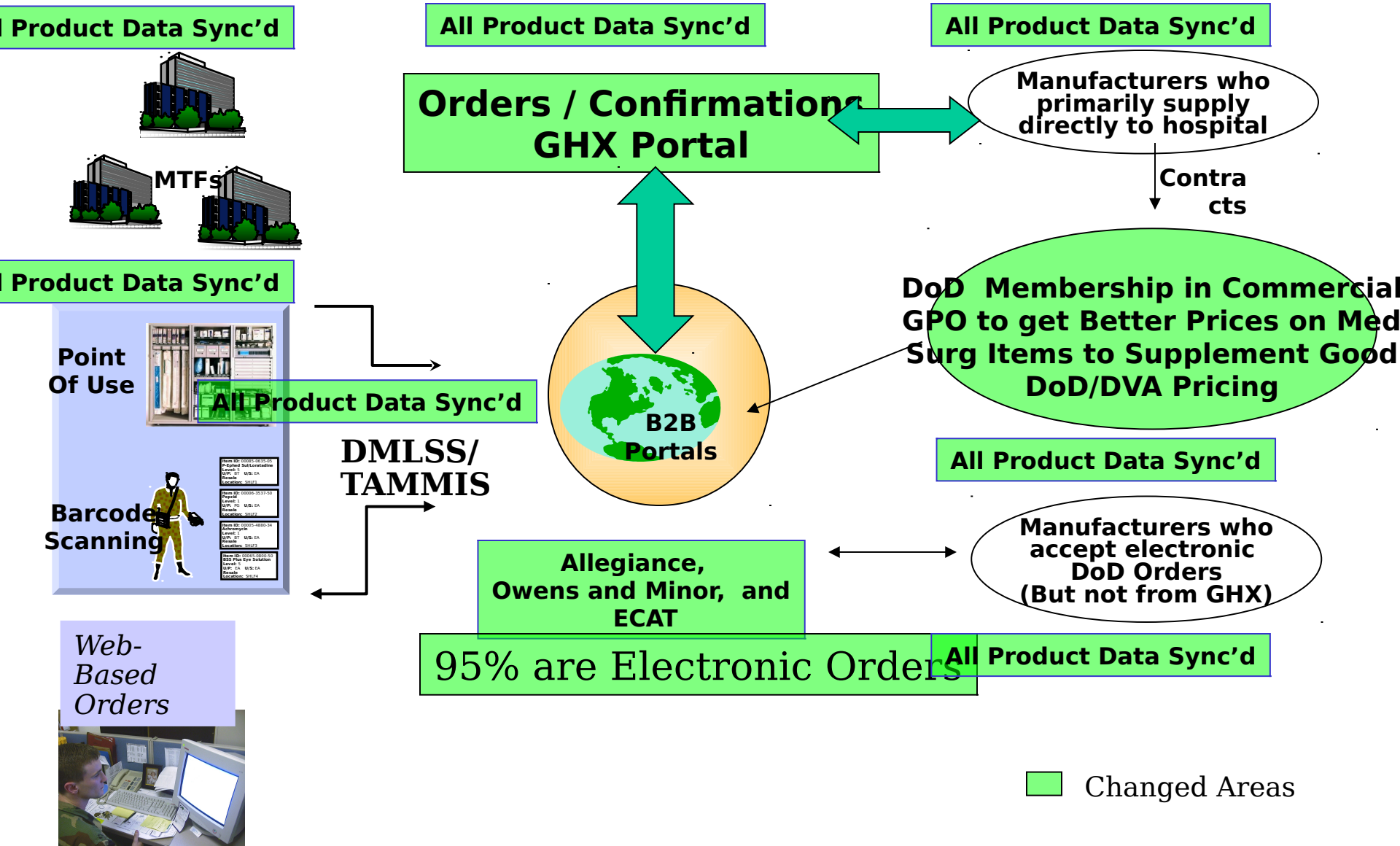


**Army Medical
Department
Data Synchronization
Effort**

Dana Baker
Jim Moreland

Purchasing Methods are



Pilot Sites

- Eisenhower—TAMMIS, DMLSS, OMNICELL and ORMA; high decentralized GPC purchase rate
- Brooke—DMLSS and PYXIS; most med-surg managed in POU & DMLSS...Log doing all the ordering
- USAMMCE—TAMMIS only; overseas MEDLOG Bn; peacetime and wartime mission

Pilot Study Design

Brooke, Eisenhower & USAMMCE

- Step 1
 - Export copies of TAMMIS, DMLSS, POU, & ORMA databases
 - Get catalog data and regional distribution center velocity information from Owens & Minor and Allegiance PVs
- Step 2
 - Analyze data and develop strategy to implement synchronized product IDs on 90% plus of Med/Surg items
 - Sync product ID Info in Pyxis/Omniceil POU, ORMA & DMLSS
 - Goal: Increase PV usage
 - Identify opportunities for saving money
- Step 3
 - Implement synchronized product information and identify cost savings opportunities from commercial GPO
- Step 4
 - Identify items available from ECAT and GHX and start ordering

WHERE DO WE WANT TO BE ON MED-SURG PRODUCT ID AND PRICING IN THE ARMY?

Site	Item ID	Description	MFG Name	Cat #	\$ Buys	Unit Price
WRAMC	6510EG7	EG7 + Test Cartridge	Abbott Diagnostic Abbott Labs	EG7 6F01-01	88,400	5.20 <4.94
TAMC	H220300	I-Stat Cartridges EG7	Abbott Laboratories Abbott Labs	None 6F01-01	68,000	5.66 <4.94
WBAMC	Y6F0101	ISTAT EG7	Abbott Abbott Labs	6F01-01	28,000	4.94
USAMMC E	6550081331567	Cartridge EG7	Abbott Adana Abbott Labs	6F01-02 6F01-01	12,000	5.97 <4.94

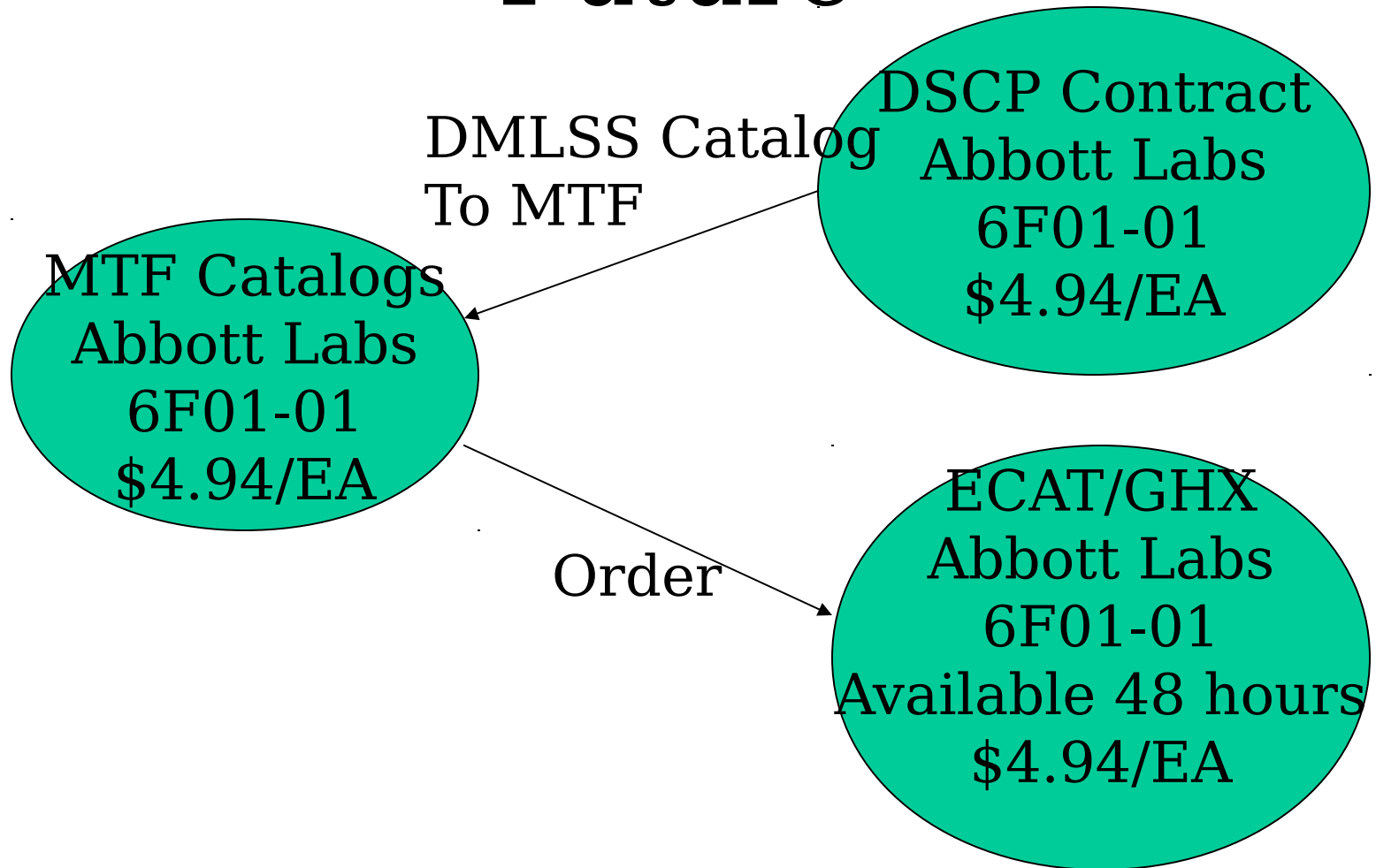
DMLSS Part #, Price and Description

(Same Description, Different Part # and Price)

[Source - Cost Venn, ORMA-Omnicell-DMLLS 011003 / Tab E]

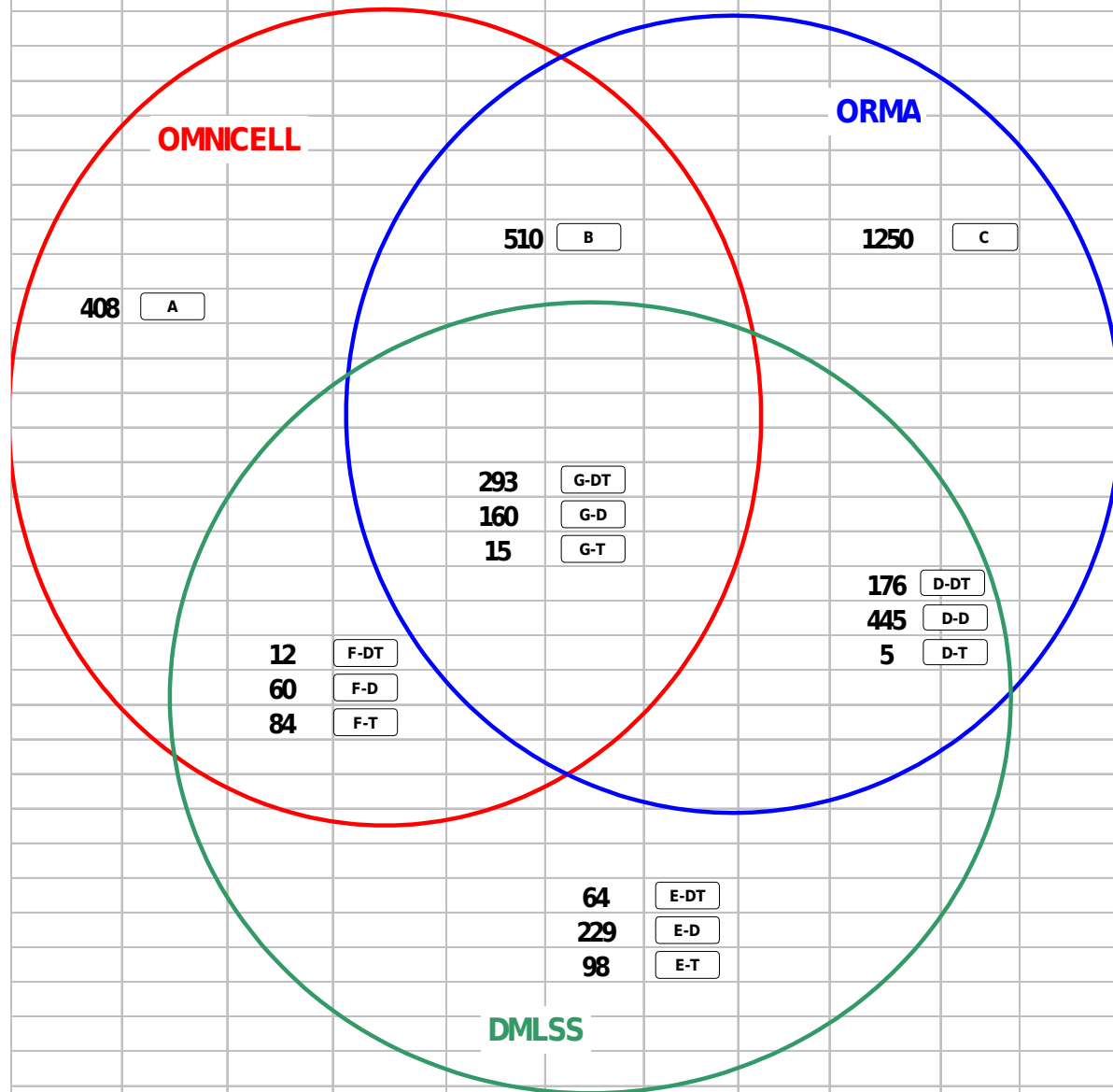
Part #	Price	Description
6550S92740965	64.71	201 THALLIUM CHLORIDE
6550S9274A965	34.24	201 THALLIUM CHLORIDE
6550SO22740965	1.00	201 THALLIUM CHLORIDE
6550SO2740965	7.21	201-THALLIUM CHLORIDE
00182166211	0.20	ACETAMINOPHEN 120MG SUPP.RECT 12
00677070012	0.46	ACETAMINOPHEN 120MG SUPP.RECT 12
45802073230	0.14	ACETAMINOPHEN 120MG SUPP.RECT 12
00026431202	0.32	ACETIC ACID/ALUMINUM ACETATE 2% DROPS 60
00904352403	0.07	ACETIC ACID/ALUMINUM ACETATE 2% DROPS 60
24208061577	0.10	ACETIC ACID/ALUMINUM ACETATE 2% DROPS 60
00173094955	1.35	ACYCLOVIR 400MG TABLET 100
51079087720	0.27	ACYCLOVIR 400MG TABLET 100
55953094340	0.11	ACYCLOVIR 400MG TABLET 100
6550SO22742814	1175.63	AFP KIT W/CALIBRATOR
6550SO2742814	1125.00	AFP KIT W/CALIBRATORS

Simple Picture of the Future



Part Number Matching Between OMNICELL, ORMA, DMLSS and TAMMIS

Press the button to see the full details.

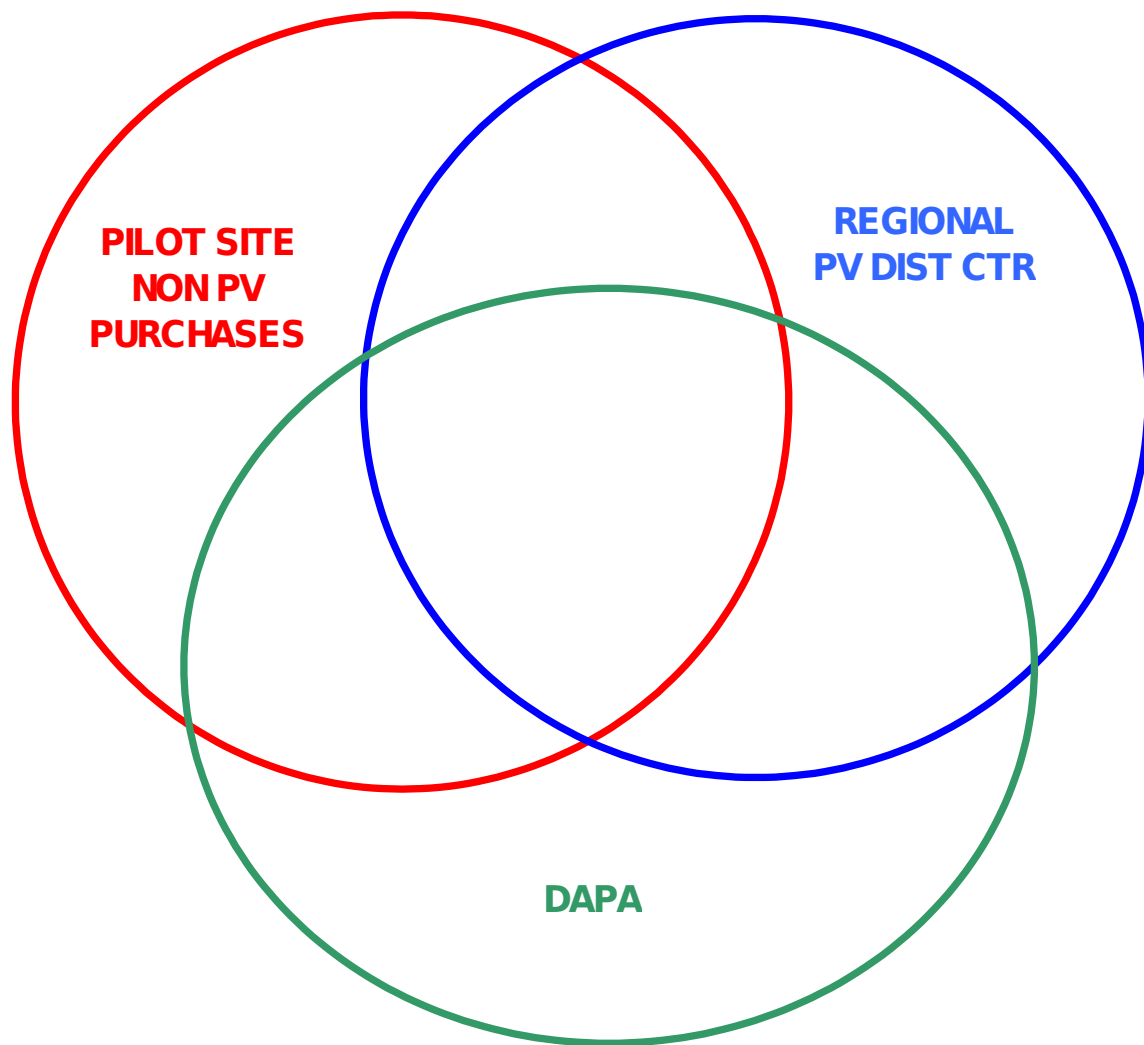


- A - OMNICELL Only
- B - OMNICELL and ORMA
- C - ORMA Only
- D-T - ORMA and TAMMIS
- D-D - ORMA and DMLSS
- D-DT - ORMA, DMLSS and TAMMIS
- E-T - TAMMIS Only
- E-D - DMLSS Only
- E-DT - DMLSS and TAMMIS
- F-T - OMNICELL and TAMMIS
- F-D - OMNICELL and DMLSS
- F-DT - OMNICELL, DMLSS and TAMMIS
- G-T - OMNICELL, ORMA and TAMMIS
- G-D - OMNICELL, ORMA and DMLSS
- G-DT - OMNICELL, ORMA, DMLSS and TAMMIS

DMLSS dmlss_all121002_revised.xls
ORMA Prod audit 112502.txt
OMNICELL OR-ASC-PACU ITEMS (20021210).XLS
TAMMIS TAMMIS ALL.xls

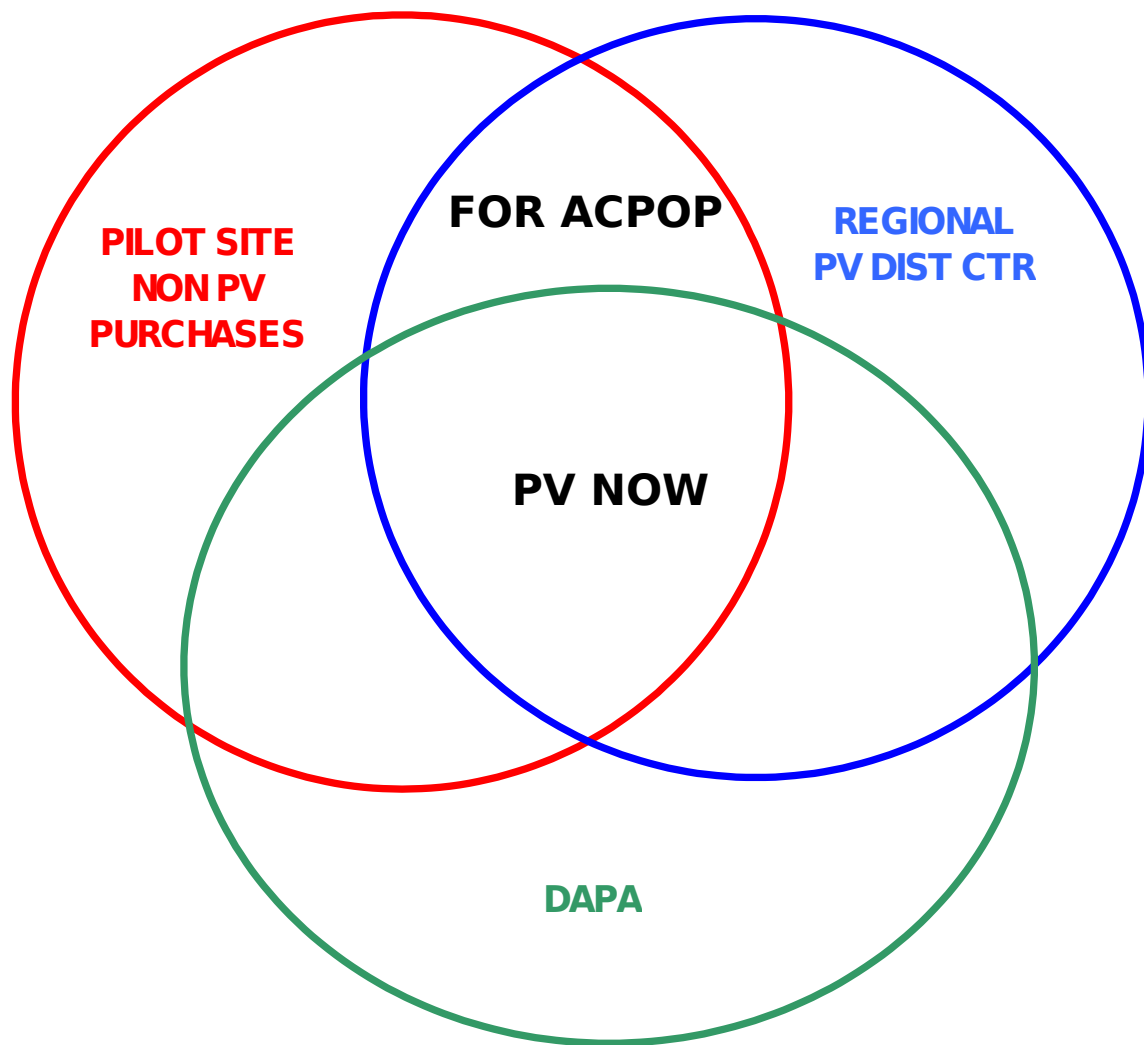
AMEDD DATA SYNCHRONIZATION IN ACTION

Prime Vendor - eBusiness Opportunities



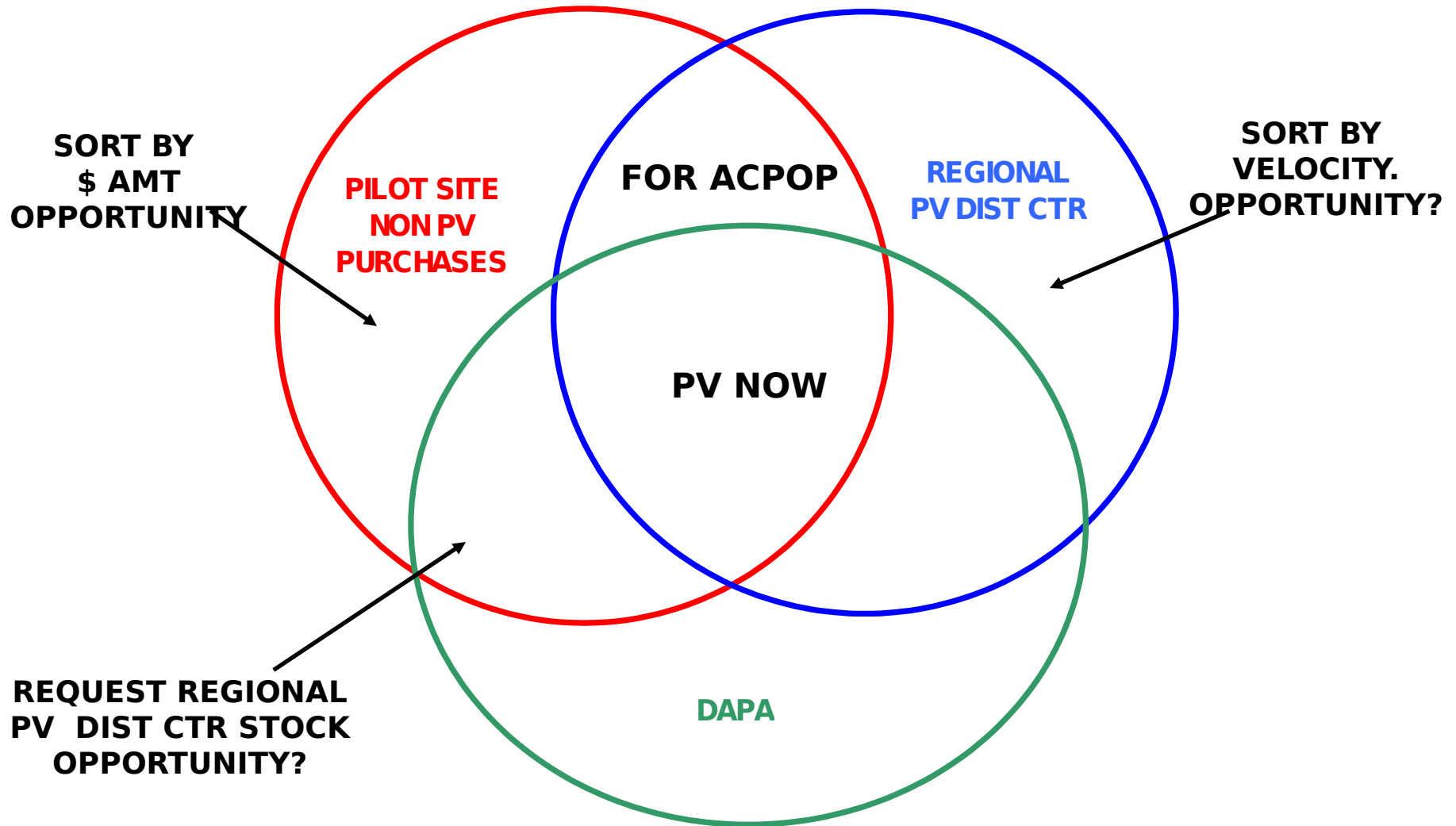
AMEDD DATA SYNCHRONIZATION IN ACTION

Prime Vendor - eBusiness Opportunities



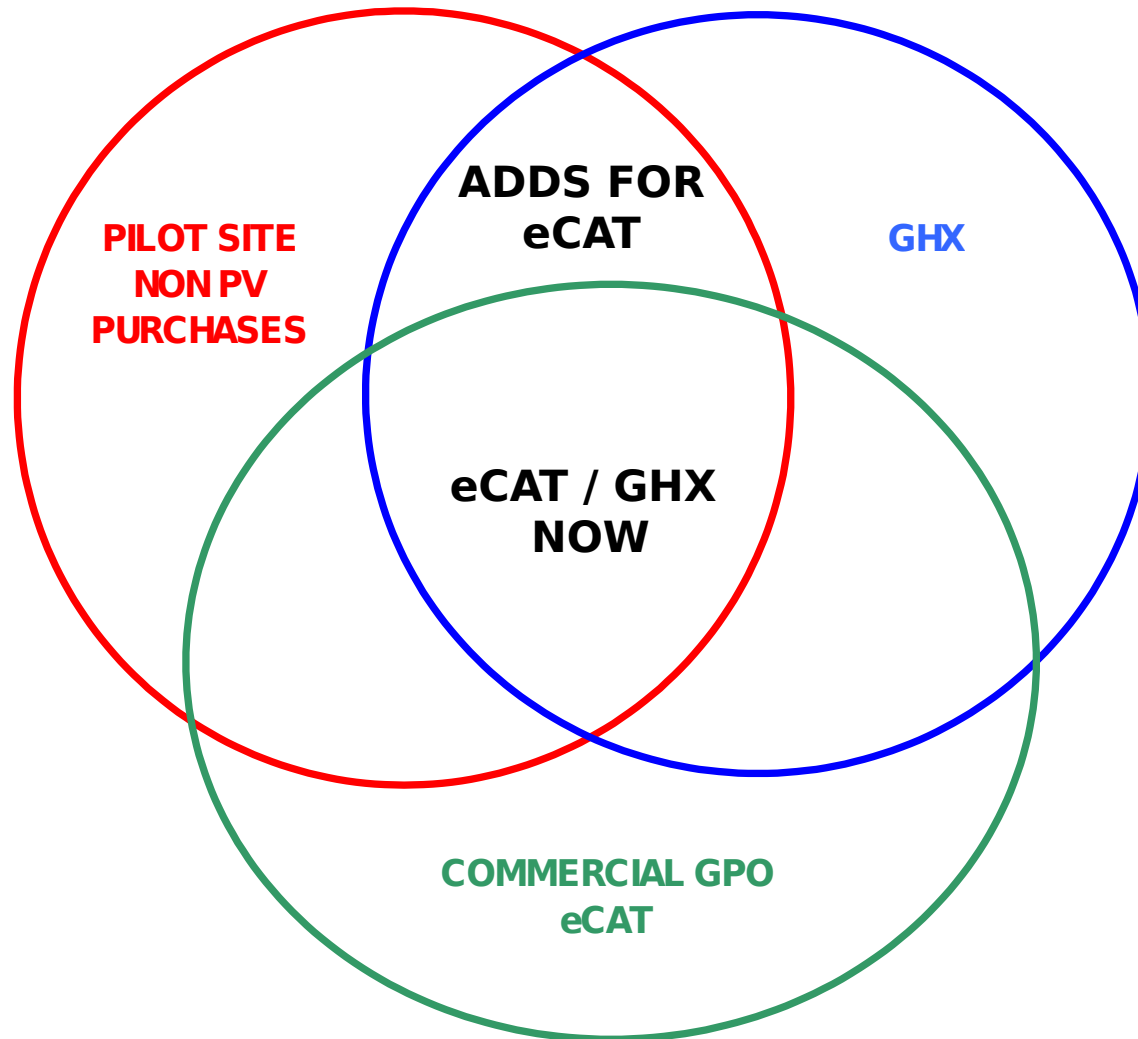
AMEDD DATA SYNCHRONIZATION IN ACTION

Prime Vendor - eBusiness Opportunities



DATA SYNCHRONIZATION IN ACTION

GPO/GHX/eCAT - eBusiness Opportunities



Expected Outcomes

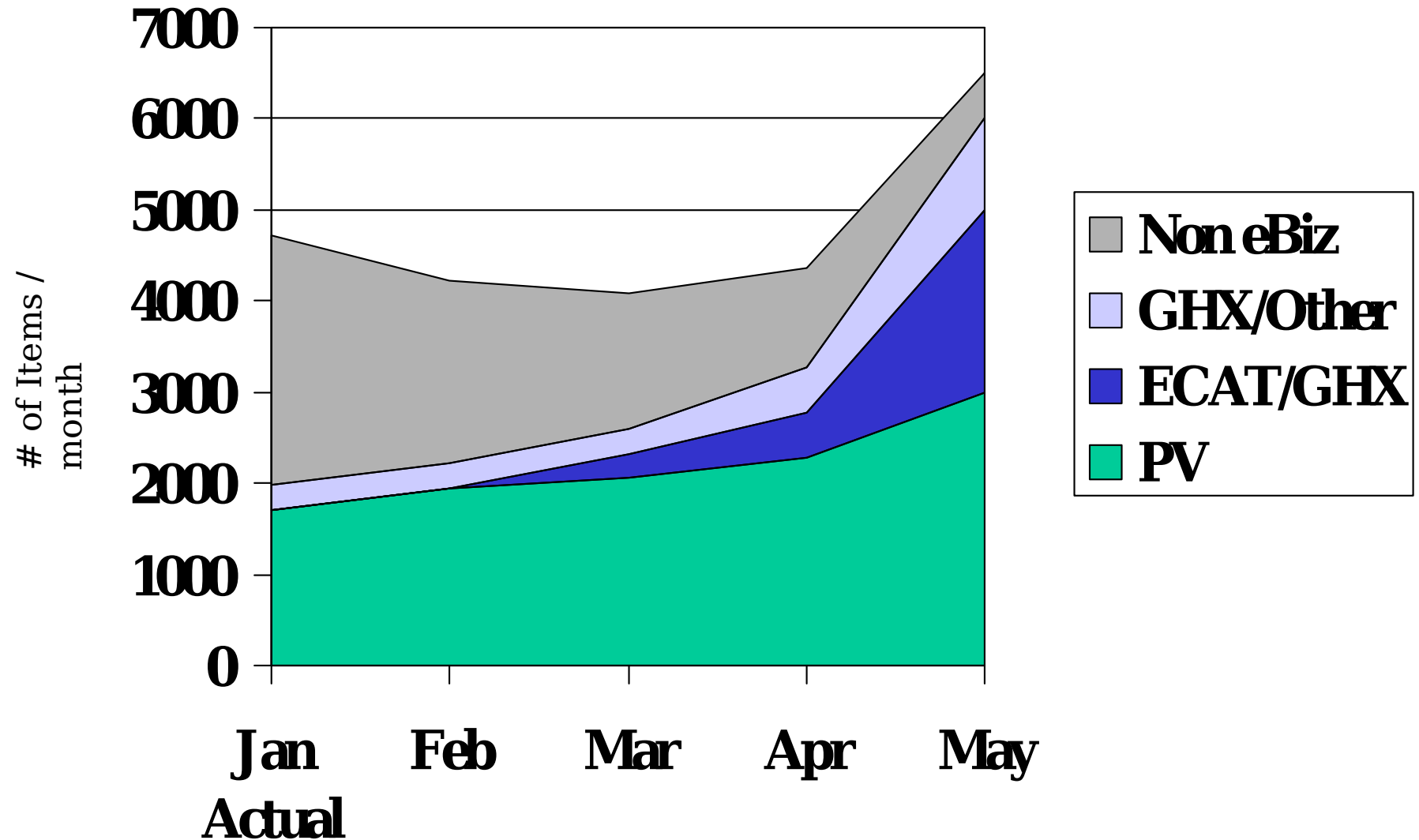
- Savings on Product Costs
- Increase use of eCommerce sources (PV and ECAT/GHX)
- Decreased administrative costs—ordering and bill paying

Metrics Being Used on Army Data Synchronization Initiative

- 1. Product Cost Savings (80% of ROI)**
- 2. Productivity Enhancement through
Increased use of eCommerce sources
(20% of ROI)**
 - a. Clinician manpower/hours**
 - b. Log manpower/hours**
 - c. Other process costs**

NOTE: ROI estimated at 4:1

Goal: Increase e-Commerce (PV/ECAT/GPO)



What Can We Do Now?

(Starting with items >\$2,500 issue history)

- Manage/Order all Med-surg Items in Log Systems
- Implement Common Manufacturer Naming in Every Item Record in Log Systems
- Record Manufacturer Catalog Number in Catalog Number on Every Item Record in Log Systems

Note: This can be done electronically on all items which have PV Item Number Recorded

Questions?

